

## Curriculum Vitae

### Alinur Sheikh

#### Personal Information

Mobile: 01855599111

Email: alinursheikhrobi@gmail.com

Present Address: Mathurapa, Sreenagar, Munshiganj

Permanent Address: Kharibaria, Sreepur, Magura

Nationality: Bangladeshi

Date of Birth: 19 December 1993

#### Career Objective

With 12 years of experience in Sales and Marketing, my goal is to become a Regional Manager where I can utilize my expertise in distribution, sales execution, and team leadership to drive consistent business growth.

#### Professional Summary

A highly motivated and result-driven sales and distribution professional with 12 years of experience at Robi Axiata Limited. Experienced in sales operations, GTM execution, leadership, distribution management, reporting, and achieving business targets.

#### Work Experience

- Distribution Supervisor – Robi Axiata Limited (8 Years)

1. Team bonding & teamwork
2. Leadership & team supervision
3. Problem identification & solution
4. Market expansion & reporting
5. Target setting & achievement management

- GTM BP – Robi Axiata Limited (2 Years)

6. POSM execution
7. SIM sales management
8. BP team handling
9. Distributor & retailer network management

- LED BP – Robi Axiata Limited (2 Years)

10. BP team supervision

11. Market assessment & guidelines
12. POSM execution
13. Ensuring consistent sales growth

#### **Achievements**

- Best BP Performer 2016 – Munshiganj Area
- Activation Master 2019
- Best Performer 2020
- Best Supervisor Q3 – 2025

#### **Educational Qualifications**

- SSC – 2010 – GPA 3.38
- HSC – 2013 – GPA 3.50
- BA – 2016 – CGPA 2.62
- MA – 2018 – CGPA 2.52

#### **Skills**

- Advanced Excel
- MS Word
- Photoshop
- Canva
- Communication
- Leadership
- Teamwork
- Problem Solving
- Reporting & Analysis

#### **Training & Certifications**

- Digital Marketing – 10 Minute School
- Digital Marketing – ABCD IT
- Computer Skills – Youth Development

#### **Languages**

Bangla – Native

English – Good

#### **References**

Khurram Khabir Razon – Area Manager, Robi Axiata Ltd – 01833180550

Fahim Chawdhury – Sales Manager, Robi Axiata Ltd – 01833184382